

INVENTOR: McBride et al
TITLE: MEDICAL TESTING AND METHOD

attorney docket: CARDIOBEAT-1

EXHIBIT 5

Outlook - message (High Priority)

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File: 001 Reply to All: 10/16/99 08:00 AM

From: Scott Quinlan, Jr. (scottquinlan@cardiobest.com)
 To: George McIsaac; Larry F. Macdonald
 Subject: DEMO

10/16/99 6:20:38 PM

CBI

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Status of 3rd generation Portable Cardiac Lab (PCL):

George I guess that you have been using this PCL software as a base and referring it as "Cardiac Track" software

Choices:

1. Assuming that we do NOT produce an interim product for a DEMO:

3rd generation CardiacTrack software:

I on the other hand have always believed that if we ever got funding we would start over with Client and Server software designed around the basic research and math that both Dr. Duest and I have worked in the original DOS based version know as the Cardiac Performance Lab (CPL). This would insure the most efficient use of the very small amount of time allocated to develop this product. This is a major change and it will require a complete rewrite to produce an efficient product that is small in size and easy to download over the net.

People Required:

With a couple of quality programmers and at least one and possibly two high quality engineers to work me in my design of the company, then I believe that we can produce this product in a timely manner.

I would have the job of coordinating four major efforts:

1. A patient hardware interface device with four lead electrode assembly
2. Client software (User)
3. Server software (Database & intelligent reports)

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From: Ted Quinlan (tqu@medtronic.com)
To: George McQuibby; Larry F. Macdonald
Cc:
Subject: SEPS

2. Working with the VED developers on specifications. Making sure everyone is on the same page using the same specifications. These specifications will be somewhat liquid and will change as required. The designers/programmers will work some things and the Visual Basic programmers on both the Client and Server products will work their ideas in/expecting as well as the VED designers/programmers.

The Server product would be the most complex product and would require a good deal of coordination between the Visual Basic programmers and the VED programmers.

With my knowledge of the other product and the timely input of the programmers and engineers, we should end up with a very high quality product.

2. Assuming that we DO produce an interim product for a DEMO:

The generation Portable Cardiac Lab (PCL)
I would continue to develop the PCL software and make it work and act somewhat like the CardiacTrack product.

Do I NOT tell my company in a timely manner I will need a least one programmer to work with me on a full time basis. I would want that individual to be a full time employee. We would need funding of some kind if that is the case.


The attached flowchart assumes that we use the interim product. All must all of this work would have to be repeated when we start designing the CardiacTrack product. Of course some of it could be used but not much.

I am NOT a fan of the manner of time management. I realize it may help to sell the product and it may have to be done.

Developing the PCL software could also backfire on us, as the device is will not look or feel like the actual product. If you show a physician a "Stand Alone System" and then tell him your going to use it up he may not understand the concept. Or he may not want to.

I believe that producing a PCL device will cause MAJOR problems but if you git/hustle that is the device then lets get a lot of funding and do it.

I need feedback on this - is this what you need for Tuesday?


overcome.jpg (84 K)
tq

